

Captivology: The Science of Capturing People's Attention

By Ben Parr

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The former editor of *Mashable* and cofounder of DominateFund examines the psychological phenomena that captivate our attention--and how we can leverage them to draw and retain attention for our ideas, work, companies, and more.

Whether you're an artist or a salesperson, a teacher or an engineer, a marketer or a parent, putting the spotlight on your ideas, insights, projects, and products requires a deep understanding of the science of attention. In *Captivology*, award-winning journalist and entrepreneur Ben Parr explains how and why the mind pays attention to some events or people and not others and presents seven captivation triggers--techniques guaranteed to help you capture and retain the attention of friends, colleagues, customers, fans, and even strangers.

Parr combines the latest research on attention with interviews with more than 50 scientists and visionaries--Facebook's Sheryl Sandberg, film director Steven Soderbergh, LinkedIn CEO Jeff Weiner, magician Jon Armstrong, *New York Times* best-selling author Susan Cain, Nintendo's Shigeru Miyamoto, founder of Reddit Alexis Ohanian, and more--who have successfully brought their ideas, projects, companies, and products to the forefront of cultural consciousness. The result is an insightful and practical audiobook that will change how you assign jobs to your kids or staff, craft a multimillion-dollar ad campaign, deliver your next presentation, attract users to your product, or convince the world to support your cause.

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Captivology: The Science of Capturing People's Attention By Ben Parr Bibliography

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